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AUTHOR'S 1 PAGE BIO FOR BOOKS, DVD/CD ROMS

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AUTHOR BIOGRAPHICAL DATA**Name:** Joseph A. Brown, CCE**Position:** President, Con\$truction Co\$t Con\$ultant, Inc.

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Telephone: (321) 452-4909 Websites: www.lobiddervideo.com and e-mail: lobiddervideo@cfl.rr.com**Video/DVD Titles:** "How Does The Low Bidder Get Low and Make Money? "Bid Strategies & Estimating Tools"**Book Title:** "Over 138 Ways The Low Bidder Got Low"**Paper Titles:** "Aerospace Estimating Tools – Past, Present, & Future – 1962-2050", "Aerospace Computerized Program for Escalation 1974-2020"

Professional Experience: Joseph A. Brown, CCE has prepared and reviewed construction cost estimates amounting to over \$30 billion. He is a graduate of the University of Florida, BBC (1959). He has been a consultant to commercial, industrial, and residential complex interests, including work for the Walt Disney World Contemporary Resort Hotel. He has received AAACE's Fellow Award, the Charles V. Keane Distinguished Service Award, the prestigious Astronauts "Silver Snoopy," and the NASA Commendation Award for professional excellence and his contributions to the success of the manned space efforts. He has successfully prepared estimates for the U. S. Army Corps of Engineers, Air Force, Lockheed Martin, United Space Alliance (USA) facilities, and general and sub-contractors. Mr. Brown has written 20-volumes estimating books. He was formerly employed by NASA at Kennedy Space Center, where he specialized in construction cost engineering as Senior Advisor and Coordinator for Development of Cost Engineering and Estimating and presently is a construction cost consultant. He has just completed an estimating and bidding strategy video and DVD, "How Does The Low Bidder Get Low and Make Money?"; eighteen case studies, over 138 ways low bidders got low for: offices/warehouses, schools, big buildings, VAB, space station processing facility, launch Pads 39 A and B, airports, runways, and aerospace landing facilities. He has documented the over 254 engineer, contractor, and government estimating tools - many he created and helped to develop. He was personally involved in most of the 18 case studies/stories in the "Low Bidder" video. He now has 23 CD-ROMs of construction and GSE cost data. Joe's newest title: "Aerospace Cost Data Historian." Joseph A. Brown created a world class total Aerospace, Co\$t Estimating, Co\$t Engineering, CM System for facilities, construction, and GSE. This system has proven performance and results, saving billions of dollars with over 250 unique tools, books, reports, CD's, video's and DVD's, seminars, technical papers, and cost studies for space exploration to the moon, Mars and the universe. This system was created from five (5) tools in 1964 By JAB and his KSC teamwork effort.

Education: Bachelor of Building Construction, BBC, 1959, University of Florida**Professional Society Affiliations:** AAACE International Member - certified 1976-2009

Society of Cost Estimating & Analysis - Member

Seminars: 47 cost estimating seminars, U. S., Canada, AAACE, Colleges and Universities, and NASA, Over 1500 students from 17 countries, 6 Continents**Publications, Papers, and Patents:** Over 50 Technical papers/presentations on cost engineering, etc., five NASA Technical Briefs – produced/published, "Low Bidder" videos - 1996/97, 25 CD-ROMs & DVD'S – 1998-2006

Honors Received: AAACE "Fellow," "Silver Snoopy," Charles V. Keane Distinguished Service Award, NASA Commendation Award, CCTS Engineering Achievement Award, 1998, AAACE International Honorary Life Member - June 1999. Con\$truction Co\$t Con\$ultant, Inc., wins Governor Bush's "Product Award" for "Low Bidder Video," August 31, 2000. United Space Alliance (USA) "On-the-Spot Award," October 8, 2002; Aerospace Historian for Cost Data (Construction and GSE), October 28, 2005 "Exceptional Service Award" for USA Space Program (A Space Shuttle). Nominated for AAACE Education Award for 2006.

/kendrick7/21/06